



Software Sales Account Executives (Enterprise B2B)

Cutting Edge Enterprise Software

募集職種

人材紹介会社

[Propel Consulting K.K.](#)

求人ID

907989

業種

ソフトウェア

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

900万円 ~ 1200万円

更新日

2024年09月24日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒： 学士号

現在のビザ

日本での就労許可が必要です

募集要項

District Manager

Demonstrated history as an individual contributor selling enterprise software, CRM, ERP, Business Intelligence, or related solutions to senior level decision makers.

Experience building a business highly desired.

Selling to C level or bucho/manager level

Solution selling and business development experience is a plus

Excellent communication and presentation skills

スキル・資格

Direct sales, hunter (bring new logo, new client), taking personal quota.

Enterprise application selling background.

会社説明

Propel Consulting is an Executive Search Company based in Tokyo. We specialize in providing international businesses with bilingual executives and mid-level professionals.

Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilize our broad-reaching networks, technology based tools and relevant expertise.

Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates.

We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry.

We will also provide help and support throughout the entire process including interview advice, resume tips, compensation negotiation and helping you to resign from your present position.

For more information about Propel Consulting, please visit our website: <https://www.propel.co.jp>