



## Country Manager (Broadband Network Solution)

### High Potential Growth Company

#### 募集職種

##### 人材紹介会社

Propel Consulting K.K.

##### 求人ID

848544

##### 業種

インターネット・Webサービス

##### 会社の種類

外資系企業

##### 雇用形態

正社員

##### 勤務地

東京都 23区

##### 給与

経験考慮の上、応相談 ~ 4000万円

##### 更新日

2024年11月19日 00:00

#### 応募必要条件

##### 職務経験

10年以上

##### キャリアレベル

エグゼクティブ・経営幹部レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ネイティブ

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

- 10+ years experience
- Strong verbal and written communication skills in English and Japanese (Must be able to communicate in both languages)
- Revenue generation and sales management
- Experience with network and telecommunication products and solutions (Broadband, FTTH) to Cable TV, Broadcast Service Providers and Critical Infrastructure verticals in Japan
- Established industry contacts in the region
- Consistent top performance within previous sales positions
- Technical understanding of the telecom networking space
- Minimum Bachelor's degree or extensive demonstrated experience
- Must be passionate about sales and have an entrepreneurial ability to execute a business plan
- Demonstrated capability to deliver against aggressive goals
- Exceptional interpersonal, communication and presentation skills

- Possess integrity, self-motivation, and professionalism to collaborate well with others
- Passionate about success and recognized for a driven and ambitious nature.
- Superior organizational skills and outstanding communication skills, including the willingness to voice opinions in a constructive/confident manner
- Outstanding attention to detail is required as this is a high-impact position within our organization and our industry
- Travel is required for this role, and flexible work hours are expected at times.(Some evening calls and weekend travel required)

---

## 会社説明

Propel Consulting is an Executive Search Company based in Tokyo. We specialise in providing international businesses with bilingual executives and mid-level professionals.

Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilise our broad-reaching networks, technology based tools and relevant expertise.

Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates.

We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry.

We will also provide help and support throughout the entire process including: interview advice, resume tips, compensation negotiation and helping you to resign from your present position.

For more information about Propel Consulting, please visit our website: <http://www.propel.co.jp>