

**MichaelPage**

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**Technical Sales - Chemical (Tsukuba - Up to 8.2M)****Technical Sales (Tsukuba - Up to 8.2M)****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1534982

**部署名**

Technical Sales - Chemical (Tsukuba - Up to 8.2M)

**業種**

銀行・信託銀行・信用金庫

**雇用形態**

正社員

**勤務地**

茨城県

**給与**

500万円～850万円

**ボーナス**

給与：ボーナス込み

**歩合給**

給与：歩合給込み

**更新日**

2025年04月24日 16:00

**応募必要条件****キャリアレベル**

中途経験者レベル

**英語レベル**

日常会話レベル

**日本語レベル**

流暢

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

This position is responsible for generating sales leads, preparing technical and commercial proposals, and engaging with customers to meet their needs. The role involves frequent domestic and occasional international travel to present products and manage sales opportunities in various industries such as cement, steel, and chemicals.

**Client Details**

The company is a global leader specializing in digital and sustainable solutions designed to help businesses achieve climate-neutral futures. With over 100+ years of engineering experience, it focuses on the chemical industry, offering advanced technologies and services that optimize processes, improve efficiency, and drive sustainability. The company operates

across various sectors, including energy, chemicals, and high-performance materials, providing innovative solutions to meet the growing demand for sustainable practices.

### Description

- Generate sales leads and opportunities, managing the sales pipeline.
- Develop technical and commercial proposals tailored to customer needs.
- Engage with customers from initial contact to product presentation.
- Participate in sales and marketing events, including industry expos and internal meetings.
- Prepare and deliver sales presentations to clients, explaining product fit and benefits.
- Manage opportunities in CRM and create monthly sales reports.

### Job Offer

- An estimated annual salary of 5,400,000 - 8,200,000 JPY, including bonus.
- A generous holiday allowance of 15 days per year.
- A supportive and professional work environment in Tsukuba.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

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### スキル・資格

A successful Technical Sales professional should have:

- A degree in Engineering or a chemical related technical field.
- Proven experience as a Technical Sales professional, preferably in the Industrial / Chemical sector.
- Proficiency in English and Japanese to communicate effectively with both local and international clients.
- Strong technical knowledge of products and the ability to conduct demonstrations.

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### 会社説明

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