

**MichaelPage**

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## Sales Manager

**Sales Manger - Full Remote**

### 募集職種

#### 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

#### 求人ID

1534962

#### 業種

銀行・信託銀行・信用金庫

#### 会社の種類

外資系企業

#### 雇用形態

正社員

#### 勤務地

大阪府

#### 給与

500万円～900万円

#### 更新日

2025年04月24日 12:08

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

流暢

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

The Sales Manager is responsible for driving sales growth and managing relationships with key clients in the marine sector in Osaka. This person plays a crucial role in identifying and securing new business opportunities while nurturing existing partnerships.

#### Client Details

The company is a well-established player in the industrial/manufacturing industry. Despite being a large organization, they pride themselves on maintaining agility and innovative spirit. They have a robust global presence with a focus on continuous growth and improvement.

#### Description

- Drive sales growth in the industrial/manufacturing sector
- Develop and implement strategic sales plans
- Foster and maintain relationships with key clients

- Identify and secure new business opportunities
- Collaborate with cross-functional teams to enhance customer satisfaction
- Monitor market trends and competitor activities
- Manage sales budget and forecasts
- Provide leadership and mentoring to sales team

#### Job Offer

- Comprehensive benefits including full remote work following the training period, health insurance, social insurance
- Retirement allowance offered after 3 years of employment
- A vibrant, inclusive culture that values innovation and teamwork
- Opportunities for professional growth and career progression

If you are a motivated, results-driven individual with a passion for sales in the industrial/manufacturing sector, we'd love to hear from you. Apply today and take the first step towards a rewarding career in Osaka!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

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#### スキル・資格

A successful Sales Manager should have:

- A degree in Business, Sales, Marketing or related field
- Proven experience in sales management, preferably in the industrial/manufacturing sector
- Experience working with marine/shipbuilding/shipyards customers is warmly welcomed
- Excellent leadership skills and the ability to drive team performance
- Strong understanding of customer and market dynamics
- Outstanding negotiation skills with a problem-solving attitude
- Proficiency in English and Japanese

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#### 会社説明

The company is a well-established player in the industrial/manufacturing industry. Despite being a large organization, they pride themselves on maintaining the agility and innovative spirit of a startup. They have a robust global presence with a focus on continuous growth and improvement.