

**MichaelPage**

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**Sales Manager (Electronics) ★ Tokyo****Sales Manager (Electronics) ★ Tokyo****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1534914

**業種**

電気・電子・半導体

**会社の種類**

中小企業 (従業員300名以下)

**雇用形態**

正社員

**勤務地**

東京都 23区

**給与**

800万円 ~ 1200万円

**更新日**

2025年04月23日 17:14

**応募必要条件****キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

流暢

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可が必要です

**募集要項**

An exciting opportunity has arisen for a dedicated and results-driven Sales Manager to join a reputed organization within the Electronics Manufacturing industry in Tokyo. The successful candidate will be responsible for driving sales, developing business strategies, and maintaining strong relationships with key stakeholders.

**Client Details**

Our client is a leading global player in the Electronics and power semiconductor industry. As a large organization, they are renowned for their innovative solutions and commitment to quality. The company has a significant presence across various markets, with a diverse portfolio of products and services.

**Description**

- Developing and implementing effective sales strategies
- Leading nationwide sales team members to achieve sales targets
- Establishing productive and professional relationships with key personnel in assigned customer accounts

- Negotiating and closing agreements with large customers
- Monitoring and analyzing performance metrics and suggest improvements
- Preparing monthly, quarterly and annual sales forecasts
- Performing research and identifying new potential customers and new market opportunities
- Providing timely and effective solutions aligned with clients' needs

#### Job Offer

- Opportunity to work in a global organization in the electronics and semiconductor sector
- Chance to be part of a professional and motivated team in Tokyo
- Great career progression opportunities

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

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#### スキル・資格

A successful Sales Manager should have:

- Knowledge of electronics /semiconductor/ industrial/manufacturing industry
- Proven experience in sales and providing solutions based on customer needs
- Strong communication and team management skills
- Knowledge of CRM software and Microsoft Office Suite
- An ability to understand and analyze sales performance metrics
- Solid customer service attitude with excellent negotiation skills

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#### 会社説明

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