



## PR/094606 | Sales Engineer

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1534645

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 15:20

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Japanese company specializing in construction equipment and systems

Location: Go Vap - HCMC

#### JOB RESPONSIBILITIES

- Conduct project sales, focusing on HVAC and plumbing systems for construction projects.
- Collaborate with clients to understand their needs and provide tailored solutions.
- Utilize CRM tools to manage and track client interactions and sales activities.

- Prepare and deliver presentations using MS Office tools (Excel, Word, PowerPoint). Maintain relationships with existing clients and develop new business opportunities. Participate in training sessions and industry events to stay updated on market trends.

#### **JOB REQUIREMENTS**

- Degree: Bachelor's degree (preferred in a related field).
- Experience: Project sales experience in the HVAC or plumbing systems industry is highly desirable.
- Language: Proficiency in English is mandatory.
- Skills: Familiarity with CRM tools and proficiency in MS Office (Excel, Word, PowerPoint).
- Good to have: Motivation and a proactive approach, even for candidates from unrelated industries.

#### **BENEFITS**

- Salary: Up to 25 million VND/month (fixed, 13 months/year).
- Performance Bonus: Annual performance-based bonus calculated based on individual sales targets and company performance.

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#cityhcm

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会社説明