



## PR/122806 | Sales & Marketing Manager – Property Industry (Fluent English Speaker)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1534113

#### 業種

土木

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 12:03

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Location: PIK, North Jakarta**

**Industry: Construction (Air Dome)**

As a **Sales & Marketing Manager (Fluent English Speaker)**, you will be responsible for **driving revenue growth and expanding market presence for the Air Dome** product, which is used for sports complexes, event halls, exhibition centers, and concert venues. This role requires an **independent, results-oriented, and aggressive professional in driving sales growth**.

#### Qualifications:

- Bachelor's or master's degree in business, Marketing, or a related field
- Minimum **12 years of experience** in the property development, real estate, or related industries.
- Proven track record in achieving and exceeding sales targets.
- Strong **communication, negotiation, and interpersonal skills** to engage with key stakeholders.
- **Fluent in English (MUST)**.

#### Responsibilities:

- Develop and implement **strategic sales plans** to expand the customer base and achieve revenue targets.
- **Build and maintain strong relationships** with key clients, property developers, real estate agents, and stakeholders.
- Effectively communicate the **value proposition** of Air Dome products to potential buyers.
- Drive **brand awareness and lead generation** through marketing initiatives and promotional campaigns.
- Manage **marketing budgets** and optimize spending for maximum ROI.
- Oversee the **entire sales process**, from lead generation to deal closure, ensuring client satisfaction.
- Monitor industry trends, analyze market opportunities, and identify new business prospects.

**Think you tick all the boxes? Great!**

After applying, send me an email to explaining briefly why you're the best fit for this role. Your next big career move starts here!

#LI-JACID

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会社説明