



[MNC | Top 50 Global Distributors] Sales Executive

Top 300 Fastest Growing APAC Companies

募集職種

採用企業名

Supreme Components International Pte Ltd

求人ID

1533902

業種

ハードウエア

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2025年04月24日 09:51

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Supremecomponents intl Pte. Ltd (SCI) is the worldwide Top 50 distributors of high technology electronic components and LED's. Franchised distribution line includes CITIZEN, KYOCERA, PHILIPS, RUBYCON, SHARP, LEM, WIMA, KEL, SAMWHA, VISHAY PRECISION etc. In line with our expansion plans, we are looking for very dynamic, aggressive and committed individuals who have a drive and passion for success. An excellent remuneration package with monthly commission and bonus will be provided.

- SCI is a multiple award-winning Singapore brand, Top 3 privately held companies in Singapore.
- ISO 9001-2015 certified

- SCI Operates 16 offices in 12 countries
- More than 140 franchised lines.

We have the following opening to fill immediately

Job description: Senior Sales Executive

Responsibilities:

- Sales of Electronic components.
- Execute marketing plans for our franchised products.
- Establish new customers & suppliers.
- Provide support and service to existing customers.
- Meet or exceed monthly sales budget.
- To design in our principle's products with OEM/ ODM Customers.

スキル・資格

Requirements:

- · Organized, resourceful and possess good follow-up skills.
- Aggressive and 'Can Do' attitude.
- Trade experience with distributors/second level distributors will be advantageous.
- Must have good contacts in the industry.2-5 Years experience in electronic component distribution.
- Proficiency in Japanese and English languages.
- Open minded and willing to learn.
- Pleasant personality.
- Smart, Hard working, Detail oriented and Results driven.
- · Good communication and Presentation skills.
- Keen interest in Telemarketing.
- Possess Degree in any discipline, Electronics preferred.
- · Good initiative & ability to work independently