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## Retail Director- Footwear and Apparel

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#### 募集職種

##### 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

##### 採用企業名

Renown Footwear and Apparel company

##### 求人ID

1533650

##### 業種

その他

##### 雇用形態

正社員

##### 勤務地

東京都 23区

##### 給与

2000万円 ~ 2500万円

##### 更新日

2025年04月17日 17:02

#### 応募必要条件

##### キャリアレベル

エグゼクティブ・経営幹部レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

流暢

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

We are actively seeking a dedicated and strategic Retail Director to lead our retail team and oversee all operations in our Tokyo stores. The successful candidate will be responsible for driving sales, optimizing marketing strategies.

#### Client Details

Well known footwear and apparel business.

#### Description

- Develop and implement retail strategies to increase sales and expand the customer base.
- Oversee daily operations across multiple retail stores in Tokyo.
- Collaborate with marketing teams to optimize promotional strategies.
- Maintain high levels of customer satisfaction through excellent service.
- Manage and motivate retail teams to meet sales targets.

- Ensure stores comply with health and safety regulations.
- Monitor inventory levels and order new items as needed.
- Prepare detailed reports on buying trends, customer requirements, and profits.

#### Job Offer

A competitive salary package, ranging between 20M- 25M

- Opportunities to develop and progress within a large retail organization.
- A robust and supportive company culture focused on employee growth.
- Comprehensive benefits package (details provided during interview process).
- We strongly encourage all qualified candidates who are looking to take the next step in their retail careers to apply for this exciting opportunity in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

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#### スキル・資格

A successful Retail Director should have:

- A Bachelor's degree in Business Administration or a related field.
- Proven experience in a retail management role.
- Strong leadership and team management skills.
- Excellent understanding of retail management software.
- Strong customer service and communication skills.
- Knowledge of the latest industry trends and technologies.

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#### 会社説明

Well known footwear and apparel business.