



## PR/116866 | Customer Services Manager

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1532837

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月15日 11:17

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is a leading company for logistics provider.

**Position:** Customer Services Manager

**Salary:** 120,000 – 150,000 THB / month

**Welfares:** Bonus and other allowances

**Location:** Laem Chabang, Chonburi

**Working Day:** Monday to Friday

**Job Descriptions:**

- Support the sales team to develop proposals, pricing strategies, and presentations for potential clients.
- Assist in developing marketing strategies to promote company services and gaining new business.
- Conduct market research and analysis to identify trends, competitor analysis, and opportunities for business development.
- Build and maintain strong relationships with existing and potential clients. Understand their needs, address concerns, and act as a point of contact for commercial inquiries and negotiations.
- Manage contracts with clients, suppliers, and service providers to achieve mutually beneficial outcomes.
- Analyze financial data and performance measure to estimate profitability.

**Qualifications:**

- Bachelor's degree in Business Administration or related field.
- Minimum 10 years experience in Customer Services or Commercial management with logistics company
- Excellent analytical, negotiation, and problem-solving skills.
- Proficiency in financial analysis and reporting.
- Excellent communication, presentation, interpersonal skills.
- Excellent communication in English.

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会社説明