

MichaelPage

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## Key Account Sales - Semiconductor

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1532227

## 業種

電気・電子・半導体

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

750万円 ~ 1200万円

## 更新日

2025年04月14日 11:00

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

This position of Semiconductor Key Account Sales is an exciting opportunity for a talented sales professional to manage key accounts in the industrial and manufacturing industry located in Tokyo. The successful candidate will be responsible for driving sales growth and deepening relationships with key clients.

## Client Details

Our client is a large organization in the industrial and manufacturing sector, with operations in several countries around the world. Known for its commitment to innovation and quality, the organization places great importance on performance and results.

## Description

- Manage and grow key accounts within the industrial and manufacturing industry.
- Develop and implement strategies to drive sales growth and increase market share.
- Build strong relationships with key clients to ensure customer satisfaction.
- Work closely with internal teams to align sales strategies and solutions.
- Understand client needs and provide appropriate solutions.
- Monitor market trends and competitor activity to identify opportunities for growth.

- Meet and exceed sales targets.
- Provide regular sales forecasts and reports to management.

#### **Job Offer**

- An attractive salary package of 9,000,000 - 12,000,000 JPY per annum.
- Flexibility in working hours and the ability to work from home.
- Opportunity to work in a performance-driven culture that values results.
- Chance to be part of a large organization in the industrial and manufacturing industry.

If you have the necessary skills and experience and are looking for a new challenge in Tokyo, we encourage you to apply today.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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#### **スキル・資格**

A successful Semiconductor Key Account Sales should have:

- Proven sales experience in the semiconductor industry.
- Strong network of contacts within the industry.
- Excellent communication and negotiation skills.
- Ability to build and maintain strong relationships with key clients.
- Strategic thinking and problem-solving abilities.
- Self-motivated and driven to exceed targets.

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#### **会社説明**

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