



【Field Sales/Career growth】 Food tech global company

募集職種

人材紹介会社

株式会社SPOTTED

求人ID

1531968

業種

小売

雇用形態

正社員

勤務地

東京都 23区

給与

300万円 ~ 600万円

ボーナス

固定給+ボーナス

更新日

2025年04月09日 11:16

応募必要条件

キャリアレベル

新卒・未経験者レベル

英語レベル

無し

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

About the Company

Want to be part of something that's changing the way people eat and helping local restaurants thrive?

This fast-growing food delivery global company is on a mission to make food more accessible for everyone — especially people who can't easily shop or cook for themselves. With a no delivery fee, no service fee model, customers only pay for their food. That means fresh, affordable meals for those who need it most, and zero cost for small restaurants to join and grow.

It's a new way of doing delivery — one that supports the community, puts people first, and is powered by AI-driven tech.

Now, the team is looking for new Field Sales Crew members to help introduce this service to more local restaurants and expand the platform across Japan.

If you enjoy talking to people, want to learn by doing, and are excited about being part of something from the ground up — this is a chance to grow fast and make a real impact from day one.

Role Overview

As a Field Sales Crew, you'll be out visiting local restaurants and introducing them to a service that helps them reach more customers in an easy, cost-free way.

You'll play an important role in supporting small businesses and making food more accessible to people who need it. By connecting restaurants to the platform, you're helping both the local food scene and the community.

This role is a great fit for who enjoys talking to people, learning by doing, and taking on new challenges.

you don't have to worry if you don't have any experience. Many current members started with no sales background and are now thriving.

There's also no cap on incentives — the more you do, the more you earn.

What You'll Do

- Visit local restaurants and introduce the platform
- Sign up new partners and support them during onboarding
- Learn food trends in each area and shape your own sales style
- Share ideas and advice to help restaurant partners succeed and get more customers
- Grow your skills with beginner-friendly training and 1-on-1 mentoring

Why Join Us?

- Help support local restaurants and make food more accessible to people who need it
- Be part of a company that's creating a new kind of food delivery that benefits both communities and small businesses
- Join a young, supportive team where you can grow by learning and doing
- Gain real-world skills in communication, teamwork, and problem-solving — useful in any career
- Your effort is valued — with unlimited incentives, your work directly contributes to your success

スキル・資格

Who We're Looking For

- Based in or able to work in Tokyo
- Motivated to learn, grow, and reach goals
- Enjoys talking to people and building relationships
- Fluent Japanese

Nice to Have (but not required)

- Experience in a fast-moving or startup environment
- Interest in the food delivery or restaurant space
- Business-level English

会社説明