



## PR/094603 | Commercial Projects Sales

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1531433

#### 業種

土木

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 07:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A foreign company specializing in Lighting solutions is looking for Commercial Projects Sales to join their dynamic team in Ho Chi Minh city.

#### Job Responsibilities

- Build and maintain strong relationships with a diverse range of clients, including architects, project investors, real estate investors, project managers, and contractors.
- Expand the network by participating in events, associations, and industry forums.
- Collaborate with the engineering team to provide lighting consultations and introduce new company products.
- Manage projects from budget planning, quotations and price/timeline negotiations to ensure customer expectations and company goals are met.
- Work with relevant departments and support teams to ensure project success.
- Quickly and professionally resolve issues to ensure customer satisfaction.

#### Job Requirements

- Having experience from 3 years to 5 years in sales and supplying materials for commercial projects. Experience in the lighting industry is a significant advantage.
- Problem-solving skills and the ability to turn challenges into opportunities.

- Ability to absorb information, manage projects efficiently, and handle multiple projects simultaneously.
- Excellent verbal and written communication skills, persuasive abilities, and the capability to inspire listeners.
- Proficiency in Microsoft Office and CRM tools
- Fluent communication in English skills (IELTS 6.0+ / TOEIC 750+).

**Benefit:**

- Commission based on target achievement
- Premium health insurance + Wellness programs.
- Profit sharing.
- Team building, summer trips, and opportunities for training at the headquarters in overseas.
- Personal development and professional training courses.

Interested applicants, click [APPLY NOW](#).

#LI-JACVN

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会社説明