

MichaelPage

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Automotive Business Manager - Semiconductor - Up to 15M

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1530345

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1400万円

更新日

2025年04月02日 15:58

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Manage automotive product strategies and partnerships with OEMs and tier 1 suppliers, focusing on market intelligence and pricing strategies.

Client Details

- A globally recognized semiconductor company specializing in wireless communications, automotive technology, IoT, and 5G solutions.
- With a strong global presence and continuous year-over-year growth, the company is expanding its automotive business and product offerings.

Description

- Develop and execute GTM strategies with OEMs and tier 1 suppliers.
- Conduct market analysis (TAM/SAM/SOM) and evaluate ROI, revenue, and profitability targets.

- Define pricing strategies based on business objectives and competitive positioning.
- Lead market intelligence efforts and benchmark product performance against industry trends.

Job Offer

- Competitive salary up to 15M JPY.
- Work in a dynamic and collaborative team environment in Tokyo.
- Opportunity to grow within a leading semiconductor company at the forefront of automotive technology.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Tin Le on +813 6832 8941.

スキル・資格

- Strong background in automotive electronics.
- Proven ability to establish and maintain relationships with automotive OEMs and tier 1 suppliers.
- Understanding of decision-making processes within OEMs.
- Excellent coordination skills and ability to work across global teams.
- Willingness to travel internationally, including Europe.

会社説明

A globally recognized semiconductor company specializing in wireless communications, automotive technology, IoT, and 5G solutions.

With a strong global presence and continuous year-over-year growth, the company is expanding its automotive business and product offerings.