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Retail Sales Manager

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1530293

業種

アパレル・ファッション

雇用形態

正社員

勤務地

東京都 23区

給与

900万円 ~ 1100万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

更新日

2025年04月02日 00:06

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are seeking a Retail Sales Manager for our Luxury brand who is passionate about luxury fashion, has a strong drive for business development, and an unwavering commitment to providing excellent customer service.

Client Details

Our client is a renowned brand in the Luxury Fashion industry. With a bold, artistic vision and a global presence, they deliver innovative and high-quality fashion to a discerning clientele.

Description

- Lead and motivate the retail team to achieve sales objectives.
- Develop and execute strategies to drive business growth in Tokyo.

- Ensure exceptional customer service and a premium in-store experience.
- Analyze sales data and product performance, suggesting improvements.
- Build and maintain strong relationships with key clients.
- Implement visual merchandising guidelines from the head office.
- Manage inventory and ensure optimal stock levels.
- Train and mentor team members, fostering a positive work environment.

Job Offer

- A generous bonus scheme, recognizing the hard work and commitment of the team members.
- The opportunity to work in a luxury brand
- A supportive company culture that values growth and development.

We encourage all candidates who meet the above criteria and are passionate about luxury retail to apply. This is a fantastic opportunity to join a successful team and further your career in retail management.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Tsubasa Hanif on +81366276052.

スキル・資格

A successful Retail Sales Manager should have:

- Proven experience in retail sales management with strong leadership skills.
- Commitment to delivering a premium in-store customer experience.
- Skilled in analyzing sales data and developing business strategies.

会社説明

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Company Profile

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Key Responsibilities

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Develop and execute strategies to drive business growth in Tokyo.
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Analyze sales data and product performance, suggesting improvements.
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Implement visual merchandising guidelines from the head office.
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Train and mentor team members, fostering a positive work environment.

What's on offer

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The opportunity to work in a luxury brand

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