

MichaelPage

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Business Development Manager (Life Science ~13m+ JPY)

Lead Business Expansion in Life Sciences

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1530272

業種

医療機器

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1300万円

更新日

2025年04月01日 17:13

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a driven Business Development Manager to grow the life sciences portfolio in Japan. This role involves identifying new business opportunities, managing key accounts, and providing technical consultation on cleanroom solutions. Collaborating with regional and global teams, you'll play a vital role in expanding market presence.

Client Details

Our client is a globally recognized leader in safety solutions, known for their innovative cleanroom products used in pharmaceutical and life science industries. With a rapidly growing portfolio that recently expanded through a major acquisition, they offer excellent career development opportunities and the chance to work in a truly international environment.

Description

- Drive business development in the life sciences sector across Japan.
- Provide technical consultancy on cleanroom gloves, garments, goggles, wipes, and related solutions.
- Collaborate with internal sales, marketing, and technical teams across APAC.
- Utilize CRM tool to manage pipelines and analyze sales data.
- Maintain up-to-date market knowledge and competitor insights.
- Travel within Japan to engage with clients and distributors.

Job Offer

- Competitive salary package + attractive incentive bonus
- International exposure and collaboration opportunities.
- Career progression in a growing life sciences division.
- Participation in global conferences and regional events.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Keigo Narita on+81366276083.

スキル・資格

- 5+ years of sales or business development experience in the life sciences sector.
- Proven track record in managing key accounts and working with distributors.
- Strong English communication skills with native level Japanese proficiency.
- Ability to work autonomously in a fast-paced environment.
- Results-driven with excellent problem-solving and negotiation skills.

*Applicants must be a resident of Japan to be eligible for this position

会社説明

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