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Account Manager

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1530221

業種

電気・電子・半導体

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 700万円

更新日

2025年04月15日 08:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This position entails managing key accounts in the industrial / manufacturing sector, focusing on sales growth and customer satisfaction. The Account Manager will build and maintain strong, long-lasting client relationships with customers in the semiconductor industry.

Client Details

The company is a well-established large organization in the industrial / manufacturing sector. Boasting a global footprint, they are renowned for their innovative solutions, sustainability efforts, and commitment to customer satisfaction.

Description

- Developing and maintaining strong relationships with key accounts.
- Identifying opportunities for sales growth within these accounts.
- Ensuring high levels of customer satisfaction and service.
- Collaborating with cross-functional internal teams to improve the entire customer experience.

- Creating and delivering presentations to key clients.
- Developing and implementing strategic plans to manage and grow accounts.
- Managing communication between key clients and internal teams.

Job Offer

- Work from home option for up to four days a week.
- Commute allowance to support your daily transportation.
- Comprehensive social and health insurance coverage.
- A collaborative and supportive company culture.
- Office hours are until 17:00

If you are a driven and customer-oriented professional looking to take your career to the next level in the industrial / manufacturing sector, we invite you to apply for the Account Manager position in Yokohama-City, Kanagawa-Pref.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Account Manager should have:

- Proven work experience as an Account Manager or similar sales role.
- Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization.
- Strong listening, negotiation and presentation skills.
- Knowledge of CRM software and MS Office.
- Understanding of sales performance metrics.
- Experience delivering client-focused solutions to customer needs.
- Japanese and business level English.

会社説明

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