



## PR/109120 | Sales – Bilingual Sales of Chinese

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1530115

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月01日 11:42

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Position:** Sales – Bilingual Sales of Chinese

**Location:** Hobli, Malur Karnataka

**Company Overview:** Japanese MNC company

**No of working days:** 6 days/ Mon- Sat

#### Experience:

\*Chinese language skills are mandatory at daily conversational level or above.

**Reporting to:** Japanese MD

#### Job Description:

##### • Sales and Business Development:

- Identify and target potential clients in the designated market.
- Develop and maintain strong relationships with existing and new clients.
- Conduct market research to identify new business opportunities and stay updated on industry trends.
- Prepare and deliver compelling sales presentations and proposals to clients.
- Negotiate contracts and close sales deals to achieve sales targets.

- **Customer Relationship Management:**

- Provide exceptional customer service and support to clients.
- Address client inquiries and resolve any issues or concerns promptly.
- Maintain accurate records of sales activities, client interactions, and transactions in the CRM system.

\*If he/she has no experience as sales, He/She will start work as Chinese and English interpreter, gradually will learn sales tasks from existing sales members.

**Mandatory:**

- Chinese language skills as Daily conversation level.
- Interest and willing to learn for Sales duties
- Good communication skills

**Educational Qualification:** If he/she has BE-Mechanical, it'll be advantage.

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会社説明