



PR/117886 | German or Polish Speaking Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1529423

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年04月15日 14:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are looking for a German Speaking Assistant Business Development Manager for a FMCG Company.

【Company】

FMCG Company

【Position】

German or Polish Speaking Assistant Business Development Manager

【Salary】

~£65,000 per annum depending on experience

【Location】

London City, Hybrid

【Key Responsibilities】

- Manage and work with distributors to deliver annual sales target.
- With good business acumen to identify and pursue opportunities to drive business further in the assigned markets for mainstream retail chains, independent retailers, and foodservice clients.

- Establish and maintain good relationships with all external stakeholders to provide effective support and to create solid partnerships.
- Plan and analyse trade promotional programmes, and evaluate results of the activities implemented.
- Regular update of pricing situation for our own and for competitors' products, and use these information to support business planning.
- Ensure sufficient inventory for distributors at any time, and must plan ahead with distributors to prevent supply interruption.
- Timely reporting of market situations, data analysis, sales target achievement, and project updates provided to management.
- Effectively communicate with internal & external other functions to execute the planned projects to drive business further.
- Ensure the brand is managed effectively and the brand image and equity are not likely to be harmed.

【Requirements & Skills】

Must

- Permission to work in the UK.
- Fluent in spoken English.
- With at least 3 to 4 years of sales experience in FMCG industry, preferably with distributor management, supply chain and trade marketing experience.
- Prepared to work flexible hours and ok with travel when needed.
- Full driving licence.
- Highly organised and self & result-driven.
- Excellent social, interpersonal and communication skills.
- Good Microsoft office skills for sales figure analysis, reporting, and presentation.
- Team player and be ready to assist colleagues in other departments when required.
- Chinese food lover/keen to cook.

Preferred

- University degree level or equivalent, Business or Marketing degree an advantage.
- Be able to speak a local language of the responsible market – German or Polish.
- Past established network and experience in these markets.
- Good knowledge of the working kitchen will facilitate the communication with some customers.

【Language Skills】

Proficiency in English, German or Polish

【VISA】

All applicants must have the right to work in the UK as the Company is not able to offer visa support.

#LI-JACUK

#citylondon

会社説明