

MichaelPage

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Sales Engineer

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1529325

業種

機械

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

700万円 ~ 1000万円

ボーナス

固定給+ボーナス

更新日

2025年03月31日 11:27

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Engineer will be responsible for developing and maintaining relationships with key aerospace industry clients, while providing technical solutions that meet their needs. This role requires strong technical knowledge of aerospace products, excellent communication skills, and a proven sales track record.

Client Details

The company is a globally recognized, large organization that specializes in providing innovative sealing solutions across a variety of industries, particularly within the industrial and manufacturing sectors. With an extensive presence in the aerospace industry, they are dedicated to offering top-notch products and services to their customers.

Description

- Develop and manage relationships with key clients in the aerospace industry
- Provide technical solutions for aerospace products and applications
- Collaborate with the team to develop sales strategies and business plans
- Ensure sales targets are met and exceeded
- Provide product training to clients and team members
- Stay updated on industry trends, market activities, and competitors
- Prepare reports on account status
- Participate in relevant industry events and conferences

Job Offer

- Sales incentive and overtime pay
- Flexible working arrangements
- The chance to work in a company that values innovation and quality
- A role that provides exposure to the global aerospace industry

We encourage all interested and qualified candidates to apply for this exciting opportunity to work in Tokyo, Japan.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Sales Engineer should have:

- Proven sales experience within the aerospace industry
- Strong technical knowledge of aerospace products and applications
- Excellent communication and interpersonal skills
- Ability to build and maintain strong client relationships
- Strong analytical skills to understand market trends
- Excellent presentation and negotiation skills
- A degree in engineering, sales, business or related field

会社説明

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