

MichaelPage

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Associate Director, Market Access - Japan (Life Sciences)

Drive Market Access Innovation in Japan

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1529166

業種

医薬品

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1500万円

ボーナス

給与：ボーナス込み

更新日

2025年03月26日 21:54

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This role is responsible for driving local market access strategies in **Japan**, ensuring optimal reimbursement and pricing for new product launches, particularly in the areas of oncology and infectious diseases. You will collaborate with both local and global teams to align strategies and influence key stakeholders.

Client Details

The client is a global leader in the healthcare sector, with a strong portfolio of products across medical devices, pharmaceuticals, and diagnostics. They are committed to improving patient outcomes and continuously innovating in market access and reimbursement strategies.

Description

- Lead local market access strategies to ensure the best reimbursement and pricing for new products.
- Collaborate with global and local cross-functional teams to develop pricing strategies.
- Work with commercial teams to translate market insights into payer value propositions.
- Lead engagement projects with payers, focusing on evidence generation and strategic messaging.
- Establish and maintain strong relationships with key stakeholders such as government authorities and healthcare providers.
- Support the development of business cases and simulations for marketing strategies.
- Oversee the ongoing development of the value proposition in response to evolving market trends and regulations.

Job Offer

???? **Competitive salary and benefits package**

???? **Opportunities for career growth in a global company**

???? **A dynamic and collaborative work environment with a focus on innovation**

???? **Flexibility and support for professional development**

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

スキル・資格

- 8-10 years of relevant experience in market access, pricing, and reimbursement within the medical device or pharmaceutical industries.
 - Experience working with oncology and infectious disease products is a plus.
 - Strong communication, interpersonal, and project management skills.
 - Japanese speaker (native) with fluent English.
 - Experience in managing cross-functional teams and stakeholder engagement.
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会社説明

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