



# PR/094871 | Sales Manager

#### 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1528843

#### 業種

電力・ガス・水道

### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月08日 07:01

## 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

# 日本語レベル

ビジネス会話レベル

# 最終学歴

短大卒: 準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Our client in the Manufacturing Industry is seeking for a dynamic and result-driven **Sales Manager**. This role will be responsible for achieving assigned sales targets for the designated country and business unit.

## **Key Responsibilities**

- Sales Management: Lead and motivate the sales team to achieve targets and drive revenue growth
- Marketing Activities & Planning: Develop and implement marketing strategies and plans to support sales objectives
- Data Management: Oversee the collection, analysis, and utilization of sales data to inform decision-making and strategy
- Reseller Management: Build and maintain strong relationships with resellers to maximize sales opportunities
- New Business Unit Development: Identify and develop new business units to expand market presence and drive

# **Key Requirements**

- Bachelor's degree in business, Marketing, or related field.
- At least 8 years of experience in sales within consumer electronic/ manufacturing industry
- Excellent communication and negotiation skills, with experience in managing resellers and achieving KPIs.

Interested applicant, please click APPLY NOW

Jennifer Maria Hardicar JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R1987984

#LI-JACSG #countrysingapore

会社説明