



## PR/117886 | German or Polish Speaking Business Development Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントイギリス

#### 求人ID

1528791

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

イギリス

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月08日 09:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

We are looking for a German Speaking Assistant Business Development Manager for a FMCG Company.

#### 【Company】

FMCG Company

#### 【Position】

German or Polish Speaking Assistant Business Development Manager

#### 【Salary】

~£65,000 per annum depending on experience

#### 【Location】

London City, Hybrid

#### 【Key Responsibilities】

- Manage and work with distributors to deliver annual sales target.
- With good business acumen to identify and pursue opportunities to drive business further in the assigned markets for mainstream retail chains, independent retailers, and foodservice clients.

- Establish and maintain good relationships with all external stakeholders to provide effective support and to create solid partnerships.
- Plan and analyse trade promotional programmes, and evaluate results of the activities implemented.
- Regular update of pricing situation for our own and for competitors' products, and use these information to support business planning.
- Ensure sufficient inventory for distributors at any time, and must plan ahead with distributors to prevent supply interruption.
- Timely reporting of market situations, data analysis, sales target achievement, and project updates provided to management.
- Effectively communicate with internal & external other functions to execute the planned projects to drive business further.
- Ensure the brand is managed effectively and the brand image and equity are not likely to be harmed.

#### **【Requirements & Skills】**

##### **Must**

- Permission to work in the UK.
- Fluent in spoken English.
- With at least 3 to 4 years of sales experience in FMCG industry, preferably with distributor management, supply chain and trade marketing experience.
- Prepared to work flexible hours and ok with travel when needed.
- Full driving licence.
- Highly organised and self & result-driven.
- Excellent social, interpersonal and communication skills.
- Good Microsoft office skills for sales figure analysis, reporting, and presentation.
- Team player and be ready to assist colleagues in other departments when required.
- Chinese food lover/keen to cook.

##### **Preferred**

- University degree level or equivalent, Business or Marketing degree an advantage.
- Be able to speak a local language of the responsible market – German or Polish.
- Past established network and experience in these markets.
- Good knowledge of the working kitchen will facilitate the communication with some customers.

#### **【Language Skills】**

Proficiency in English, German or Polish

#### **【VISA】**

All applicants must have the right to work in the UK as the Company is not able to offer visa support.

#LI-JACUK

#citylondon

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会社説明