



PR/109127 | Assistant Manager Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1528585

業種

電気・電子・半導体

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年03月25日 11:24

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Educational Qualification: B. Tech in Electronics & Communication from a Reputed Institute

Years of Experience: 8-10 Years in Semiconductor Distribution Industry

Primary Roles and Responsibilities:

- Sales Responsibility of handling assigned accounts of West region to increase sales and market penetration.
- Exploring new opportunities to increase the Business Revenue and Profit for the company
- Inventory optimization through stock monitoring/ customer's orders etc.
- Account Receivables Management.
- Responsible for controlled coordination of overall supply chain management.
- Responsible to establish effective working relationships with both customers and Vendors.
- MIS Reports on Business/Sales/Forecast Plans
- Lead, coordinate with technical teams and manage sales to ensure full client satisfaction in both pre and post sales activities.
- Preparing and updating simulation sheets as per latest backlogs for customers for order loading and rescheduling.
- Getting approvals as and when required.
- Follow up with PM team to expedite quote process
- Part master creation in UL system

- Actively participate in sales conference / seminars / exhibitions
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会社説明