



PR/109120 | Sales – Bilingual Sales of Chinese

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1528581

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年03月25日 11:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales – Bilingual Sales of Chinese

Location: Hobli, Malur Karnataka

Company Overview: Japanese MNC company

No of working days: 6 days/ Mon- Sat

Experience:

*Chinese language skills are mandatory at daily conversational level or above.

Reporting to: Japanese MD

Job Description:

• Sales and Business Development:

- Identify and target potential clients in the designated market.
- Develop and maintain strong relationships with existing and new clients.
- Conduct market research to identify new business opportunities and stay updated on industry trends.
- Prepare and deliver compelling sales presentations and proposals to clients.
- Negotiate contracts and close sales deals to achieve sales targets.

- **Customer Relationship Management:**

- Provide exceptional customer service and support to clients.
- Address client inquiries and resolve any issues or concerns promptly.
- Maintain accurate records of sales activities, client interactions, and transactions in the CRM system.

*If he/she has no experience as sales, He/She will start work as Chinese and English interpreter, gradually will learn sales tasks from existing sales members.

Mandatory:

- Chinese language skills as Daily conversation level.
- Interest and willing to learn for Sales duties
- Good communication skills

Educational Qualification: If he/she has BE-Mechanical, it'll be advantage.

会社説明