



PR/116866 | Customer Services Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1528414

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年04月08日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading company for logistics provider.

Position: Customer Services Manager

Salary: 120,000 – 150,000 THB / month

Welfares: Bonus and other allowances

Location: Laem Chabang, Chonburi

Working Day: Monday to Friday

Job Descriptions:

- Support the sales team to develop proposals, pricing strategies, and presentations for potential clients.
- Assist in developing marketing strategies to promote company services and gaining new business.
- Conduct market research and analysis to identify trends, competitor analysis, and opportunities for business development.
- Build and maintain strong relationships with existing and potential clients. Understand their needs, address concerns, and act as a point of contact for commercial inquiries and negotiations.
- Manage contracts with clients, suppliers, and service providers to achieve mutually beneficial outcomes.
- Analyze financial data and performance measure to estimate profitability.

Qualifications:

- Bachelor's degree in Business Administration or related field.
- Minimum 10 years experience in Customer Services or Commercial management with logistics company
- Excellent analytical, negotiation, and problem-solving skills.
- Proficiency in financial analysis and reporting.
- Excellent communication, presentation, interpersonal skills.
- Excellent communication in English.

会社説明