

MichaelPage

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Sales Engineer

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1528155

業種

機械

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 800万円

ボーナス

固定給+ボーナス

更新日

2025年03月24日 11:17

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Engineer position will play a pivotal role in driving the sales growth of industrial and manufacturing equipment in Tokyo, Osaka, Nagoya, or Sendai. The ideal candidate will utilize their technical knowledge and sales skills to provide optimal solutions to customers.

Client Details

The company is a globally renowned large organization in the industrial and manufacturing sector. They pride themselves on providing high-quality and innovative solutions to meet the evolving needs of their clients worldwide.

Description

- Identifying new business opportunities and maintaining relationships with existing customers.

- Presenting and demonstrating product offerings to potential clients.
- Collaborating with the technical team to ensure customer requirements are met.
- Providing technical advice and support to customers.
- Preparing and submitting sales contracts and orders.
- Monitoring market trends and competitor activities.
- Participating in sales meetings and training sessions.
- Meeting and exceeding sales targets.

Job Offer

- Commute allowance and social insurance coverage.
- Comprehensive health insurance.
- A hybrid working model, offering the flexibility of remote work.
- A vibrant, inclusive culture that fosters professional growth and development.

Come join us in this exciting Sales Engineer role and contribute to the growth of the industrial and manufacturing industry in Tokyo. Apply now!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Sales Engineer should have:

- An academic background in engineering OR strong technical understanding of hydraulic industrial and manufacturing equipment
- Experience in direct B2B sales within the industrial or manufacturing sector.
- Excellent communication and negotiation skills.
- Proficiency in English and Japanese for effective client communication.

会社説明

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