



## ビジネス・プロセス・コンサルタント/Business Process Consultant 8million above

IT業界でのキャリアアップをサポートします！

### 募集職種

#### 人材紹介会社

フィデル・コンサルティング株式会社

#### 求人ID

1527658

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

800万円 ~ 1100万円

#### 更新日

2025年03月18日 17:37

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

日常会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

- Facilitates workshops, develops solutions and builds consensus among all stakeholders to ensure timely and successful delivery of technology aligned with business value.
- Analyzing solutions, creating proposals for customers, and contributing to winning projects
- Lead or participate in Proof of Concept execution with key prospective customers.
- Provide input to the implementation team on methodology and tools.
- Provide coaching and guidance to other team members as needed.
- Supervise and manage onsite or offshore technical teams
- Professional interaction and communication with customers and internal team members
- Design and mixed development of digital transformation projects for new and existing clients in Japan
- Supporting the sales process to define software and services requirements for project delivery and closing
- Facilitate workshops, develop solutions, build consensus across all stakeholders to ensure timely and successful delivery of technology aligned to business value
- Perform solution analysis and develop customer facing proposals and contribute to deal wins
- Lead or participate in the delivery of Proof of Concept engagements at key prospects
- Provide input to the team regarding implementation methodology and tools

- Provide coaching and mentoring to other team members as necessary
  - Supervise and manage technical teams located either onsite or offshore
  - Professionally interact and communicate with customers and internal team members
  - Designing and complex developing Digital Transformation projects for new and existing customers
  - Supporting the Sales process to define the software and services requirements for project delivery and closing deals
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## スキル・資格

### Features

- As a Business Process Consultant, you have experience in the field of New Product Development and knowledge of Product Lifecycle Management.
- At least one experience of end-to-end implementation or transformation of PLM products for customers in the manufacturing or high-tech/electronics industry in Japan.
- Experience running customer workshops
- Experience leading a team in an Agile/Scrum environment and familiarity with large scale enterprise application deployment methodologies.
- Ability to write clear and understandable requirements, specifications and use cases.
- Knowledge of BPML
- Being flexible with business trips
- Ability to support multiple projects simultaneously if needed
- Ability to build strong, trusting relationships with internal and external customers. Effective communicator in difficult customer situations.

Japanese: Native level Japanese, business level English

- Business Process Consultant with experience in New Product Development area and knowledge of Product Lifecycle Management
- At least one end to end implementation or transformation experience in any PLM product for a manufacturing or hi tech/electronics customer in Japan.
- Experience in running customer workshops
- Have a thorough understanding of large-scale enterprise application deployment methodologies with experience leading teams in an Agile / Scrum environment
- Must be able to write clear, understandable Requirements, Specification documents, and Use Cases.
- Knowledge of BPML
- Must be flexible to travel
- Ability to support multiple projects concurrently as required
- Strong rapport and relationship building with both internal individuals and external customers. Must be an effective communicator in difficult customer situations

Japanese Languages: Native Japanese Level and Business level english

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## 会社説明