



## PR/158734 | Regional Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1527084

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月15日 08:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A leading company in providing cutting-edge semiconductor machinery and industrial equipment, is seeking a motivated and technically adept Regional Sales Engineer to join our team. The ideal candidate will be responsible for promoting and selling company products, providing excellent after-sales service, and maintaining strong relationships with clients. This role requires a combination of sales expertise and technical knowledge to support and guide customers effectively.

#### Job Responsibilities:

- Responsible for sales and promotion of company products.
- Engage in calls through phone, email, and in person, ensuring excellent after-sales service and communication with customers.
- Identify new potential customers and generate leads.
- Maintain relationships with clients by providing support, information, and guidance.
- Quickly grasp product knowledge and become comfortable with technical aspects.
- Provide technical consultation and product demonstrations to customers.
- Attend industry events, exhibitions, and networking sessions to generate leads.

#### Job Requirements:

- Diploma/Degree in Engineering, Business, or a related field.
- 1-3 years of sales experience in cutting tools, machining solutions, or industrial equipment (Fresh graduates with

- strong motivation are encouraged to apply).
- Strong communication and negotiation skills.
- Ability to travel within the assigned region and occasionally overseas.

**Compensation & Benefits:**

- Hybrid/flexible working arrangements.
- Medical and insurance coverage.
- Optical and dental coverage.
- Fixed bonus and attractive performance bonus
- Well-organized career advancement plan.

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会社説明