



## PR/116849 | Sales & Service Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント タイランド

#### 求人ID

1526907

#### 業種

医療機器

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月18日 10:49

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Our client specializes in Medical business

**Position:** Sales & Service Engineer (medical machine for IVD)

**Salary:** 50,000 – 80,000THB +/- (Negotiable)

**Location:** Bangkok and Onsite

#### Key Responsibilities of the position:

- Manage relationships with external partners, distributors, resellers, or agents.
- Ability to drive sales growth, enhance customer satisfaction and improve operational efficiencies.
- Identify new sales to distributors, agreement negotiation and provide on product training.

- Develop and implement sales plan and sales strategy to meet the sales target (KPIs).
- Provide on technical support and advise any customer inquiry.
- Troubleshoot and resolve any issues that arise during the process and after sales service.

**Qualifications required:**

- Bachelor's degree in Biomedical Engineering, Life Sciences, Medical Technology or any related field.
- Minimum 5 years of experience in medical sales.
- Strong knowledge in IVD products, laboratory equipment, and diagnostic technologies sales
- Excellent sales skills, project management and organizational skills.
- Excellent verbal and written communication skills to interact with technical and non-technical stakeholders.
- Good problem-solving skills with ability to provide solutions to technical problems.
- Ability to understand and meet customer needs, ensuring satisfaction and loyalty.

**Benefits:**

- Bonus
- Salary Increment
- Car Allowance + Gasoline
- Position Allowance
- Training Allowance
- Business Trip Allowance
- Health Insurance
- Provident Fund
- Other leaves as per Thai law

Interested candidate please submit your most recent resume in English by simply clicking "**APPLY**" **Contact person:**  
**Nichaphat (May)**

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会社説明