

MichaelPage

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Business Development & Marketing Specialist - Global law firm

BD & Marketing Specialist - Law firm

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1526681

業種

法律事務所

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

650万円 ~ 1000万円

更新日

2025年03月14日 16:22

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

This role supports the Tokyo BD and marketing team in developing and executing business plans, focusing on energy transition initiatives and strengthening client relationships with both Japanese and international clients. Key responsibilities include managing client engagement activities, preparing pitch materials, analyzing data, overseeing directory submissions, and ensuring efficient BD infrastructure and media engagement.

Client Details

Our client is a global law firm with a strong presence in key markets, offering a mix of local expertise and cross-border integration. Established in Tokyo more than 40 years ago, it has grown into one of Japan's largest firms, with a diverse team of local and internationally qualified lawyers providing full-service legal support across various sectors, including corporate law, M&A, financial transactions, projects, energy, antitrust, intellectual property, and real estate.

Description

- Support the Tokyo BD & marketing team in developing business plans and initiatives, with a focus on the energy transition and client relationship development.
- Lead client engagement activities, including seminars, conferences, events, and thought leadership, while managing pitch materials and directory submissions.
- Collaborate with partners and the Senior BD & Marketing Manager to enhance media engagement, maintain BD infrastructure, and analyze pitch feedback to refine strategies.

Job Offer

- Competitive compensation and benefits package.
- Flextime system and remote work availability.
- Opportunity for career growth.
- Work for one of the largest law firm in the world.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Jamel Akalay on +81 3 6832 8935.

スキル・資格

- 5+ years of business development/communications experience, preferably in a global law firm, with fluent-level Japanese and high proficiency in business English.
 - Strong stakeholder management, project management, and communication skills, with the ability to influence partners and manage multiple projects under pressure.
 - Creative, commercially minded, and able to foster cross-practice initiatives, with experience in Asian markets and a proactive attitude towards learning and growth.
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会社説明

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