

Store Manager - Retail 👍 独占求人

募集職種

人材紹介会社

Cornerstone Recruitment Japan 株式会社

求人ID

1526485

業種

小売

会社の種類

外資系企業

雇用形態

紹介予定派遣

勤務地

福岡県

給与

400万円 ~ 800万円

更新日

2025年03月12日 12:20

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

Key Responsibilities:

• Store Operations & Leadership

- Oversee the store's day-to-day operations, ensuring a seamless customer experience.
- Recruit, train, and manage store staff, fostering a high-performance culture.
- Set and achieve sales targets, analyzing KPIs to drive business growth.
- Maintain visual merchandising standards in alignment with brand guidelines.

• Sales & Customer Experience

- Lead by example in delivering an exceptional luxury shopping experience.
- Drive **upper-selling** strategies to maximize revenue and customer satisfaction.
- Build and maintain strong relationships with VIP and loyal customers.

- **Business Development & Retail Strategy**

- Develop strategies to grow the store's presence and brand reputation in the Fukuoka market.
- Manage relationships with **department stores (百貨店) or shopping malls**, if applicable.
- Stay updated on market trends and competitor activities to adjust sales strategies accordingly.

- **Operational Compliance & Inventory Management**

- Ensure smooth stock management, including inventory control and loss prevention.
- Comply with company policies, luxury retail standards, and local regulations.

スキル・資格

- **Luxury retail experience** (high-end fashion, jewelry, or accessories preferred).
- fluent Japanese communication skills.
- Strong experience in **high-value sales and upper-selling strategies**.
- Flexible and open-minded approach to store operations and customer engagement.
- Prior experience working in a **department store (百貨店) or shopping mall** is a strong advantage.
- Leadership experience in retail, with a proven ability to manage and develop a team.

会社説明