

MichaelPage

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## Head of Life Sciences (Diagnostics)

Lead. Innovate. Transform Life Sciences.

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1526466

## 業種

その他 (メディカル)

## 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1200万円 ~ 1800万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 更新日

2025年03月12日 09:48

## 応募必要条件

## 職務経験

6年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒 : 学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

As the **Head of Life Sciences**, you will lead business strategy, marketing, and commercial operations for **laboratory solutions** in Japan. This is a high-impact leadership role focused on driving innovation, enhancing customer partnerships, and positioning the company as a top player in the diagnostics space.

## Client Details

A global leader in medical technology and diagnostics, this company is dedicated to advancing healthcare through cutting-edge solutions. With a strong presence in Japan, they are committed to continuous innovation, customer excellence, and fostering a dynamic workplace for top talent.

### Description

- Develop and execute strategic marketing and business plans for laboratory solutions.
- Lead a high-performing team, ensuring marketing, portfolio management, and commercial excellence.
- Oversee business analytics, financial planning, and sales force optimization.
- Strengthen customer relationships and establish the company as a trusted industry partner.
- Drive process improvements and strategic business development initiatives.
- Act as a key thought leader, shaping market strategy and future growth opportunities.

### Job Offer

???? Competitive salary (12-18M JPY) + annual bonus

???? Flexible work arrangements (remote work available)

???? Career progression in a top-tier healthcare company

???? Comprehensive benefits, including insurance, pension, and wellness programs

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

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### スキル・資格

- 5+ years of **leadership** experience in **sales or marketing** within the healthcare sector (IVD or medical devices preferred).
- Proven track record of driving business success, strategic planning, and team development.
- Experience collaborating with global HQ and working in an international environment.
- Strong leadership skills with experience **managing teams of 20+**.
- Business-level proficiency in **Japanese and English**.

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### 会社説明

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