



PR/094871 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1526080

業種

電力・ガス・水道

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年03月11日 10:44

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client in the Manufacturing Industry is seeking for a dynamic and result-driven **Sales Manager**. This role will be responsible for achieving assigned sales targets for the designated country and business unit.

Key Responsibilities

- **Sales Management:** Lead and motivate the sales team to achieve targets and drive revenue growth
- **Marketing Activities & Planning:** Develop and implement marketing strategies and plans to support sales objectives
- **Data Management:** Oversee the collection, analysis, and utilization of sales data to inform decision-making and strategy
- **Reseller Management:** Build and maintain strong relationships with resellers to maximize sales opportunities
- **New Business Unit Development:** Identify and develop new business units to expand market presence and drive

growth.

Key Requirements

- Bachelor's degree in business, Marketing, or related field.
- At least 8 years of experience in sales within consumer electronic/ manufacturing industry
- Excellent communication and negotiation skills, with experience in managing resellers and achieving KPIs.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

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会社説明