



## PR/094871 | Sales Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

#### 求人ID

1526080

#### 業種

電力・ガス・水道

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月11日 10:44

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client in the Manufacturing Industry is seeking for a dynamic and result-driven **Sales Manager**. This role will be responsible for achieving assigned sales targets for the designated country and business unit.

### Key Responsibilities

- **Sales Management:** Lead and motivate the sales team to achieve targets and drive revenue growth
- **Marketing Activities & Planning:** Develop and implement marketing strategies and plans to support sales objectives
- **Data Management:** Oversee the collection, analysis, and utilization of sales data to inform decision-making and strategy
- **Reseller Management:** Build and maintain strong relationships with resellers to maximize sales opportunities
- **New Business Unit Development:** Identify and develop new business units to expand market presence and drive

growth.

**Key Requirements**

- Bachelor's degree in business, Marketing, or related field.
- At least 8 years of experience in sales within consumer electronic/ manufacturing industry
- Excellent communication and negotiation skills, with experience in managing resellers and achieving KPIs.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar  
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EA Personnel: R1987984

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#countrysingapore

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会社説明