



PR/122806 | Sales & Marketing Manager – Property Industry (Fluent English Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1525650

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年03月11日 10:34

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: PIK, North Jakarta**Industry: Construction (Air Dome)**

As a **Sales & Marketing Manager (Fluent English Speaker)**, you will be responsible for **driving revenue growth and expanding market presence for the Air Dome** product, which is used for sports complexes, event halls, exhibition centers, and concert venues. This role requires an **independent, results-oriented, and aggressive professional in driving sales growth**.

Qualifications:

- Bachelor's or master's degree in business, Marketing, or a related field
- Minimum **12 years of experience** in the property development, real estate, or related industries.
- Proven track record in achieving and exceeding sales targets.
- Strong **communication, negotiation, and interpersonal skills** to engage with key stakeholders.
- **Fluent in English (MUST)**.

Responsibilities:

- Develop and implement **strategic sales plans** to expand the customer base and achieve revenue targets.
- **Build and maintain strong relationships** with key clients, property developers, real estate agents, and stakeholders.
- Effectively communicate the **value proposition** of Air Dome products to potential buyers.
- Drive **brand awareness and lead generation** through marketing initiatives and promotional campaigns.
- Manage **marketing budgets** and optimize spending for maximum ROI.
- Oversee the **entire sales process**, from lead generation to deal closure, ensuring client satisfaction.
- Monitor industry trends, analyze market opportunities, and identify new business prospects.

Think you tick all the boxes? Great!

After applying, send me an email to explaining briefly why you're the best fit for this role. Your next big career move starts here!

#LI-JACID

会社説明