

MichaelPage

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General Sales & Marketing - European Semiconductor - Up to 15M

Communications Manager - Semiconductor

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

非公開

求人ID

1525382

業種

電気・電子・半導体

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1500万円

勤務時間

詳しくはお問い合わせください

休日・休暇

土日祝 完全週休2日制

更新日

2025年03月10日 18:02

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Take charge of marketing and sales for advanced inspection and metrology solutions in the semiconductor industry. Oversee customer engagement, revenue growth, and strategic alignment while leading a team of experts.

Client Details

Our client is a renowned global technology company, recognized for its innovation in semiconductor equipment. With a diverse workforce of over 40,000 employees worldwide, our client is committed to maintaining its position as a market leader in chip-making technology.

Description

- Oversee sales, business development, and field operations for the company's semiconductor inspection and metrology solutions.
- Drive revenue growth by managing bookings, shipments, and service sales while identifying new business opportunities.
- Develop and execute strategies to introduce new products and technologies to customers, working closely with R&D and product teams.
- Manage customer relationships, ensuring satisfaction while overseeing service, technical programs, and logistics.
- Lead and develop a high-performing sales and applications team, fostering growth through training and coaching.
- Balance regional business needs with corporate policies, managing financial performance, HR, and operational logistics.

Job Offer

- A leadership role with high impact and strategic influence in a global semiconductor company.
- The opportunity to work on cutting-edge technology and drive business growth.
- A collaborative and dynamic work environment with opportunities for career advancement.
- International exposure, working across multiple time zones and regions.
- Competitive compensation package with performance-based incentives.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maika Someda on +81 3 6832 8682.

スキル・資格

- 8+ years of industry experience, including marketing or commercial roles in semiconductor equipment.
- Strong expertise in metrology, defect detection, or yield enhancement tools and applications.
- Proven ability to define market needs based on deep customer, application, and product understanding.
- Excellent leadership and stakeholder management skills, with the ability to bridge technical and business discussions.
- Strong analytical skills, proactive mindset, and ability to work under pressure in a fast-paced environment.
- Highly motivated, team-oriented, and committed to achieving both company and personal success.

会社説明

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