

MichaelPage

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## Account Manager - Semiconductor Equipment

## Sales - Semiconductor Equipment

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1525331

## 業種

電気・電子・半導体

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

850万円 ~ 1200万円

## 更新日

2025年03月10日 12:07

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

日常会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

As an Account Manager in semiconductor inspection and metrology division, you will be responsible for managing client accounts in Japan. Your responsibilities will include working closely with customers to address their technical concerns to ensure customer satisfaction and account profitability.

## Client Details

Our client is a global manufacturer of semiconductor manufacturing equipment. Founded in 1980s and with over 40,000 employees globally, our client boasts a strong global presence in over 60 locations and is in the forefront of innovation and technology in the semiconductor manufacturing equipment field.

## Description

- Develop and maintain strategic long-term trusting relationships with high volume clients.
- Act as the main point of contact for all key client matters.
- Anticipate key account changes and improvements.
- Manage communications between key clients and internal teams.
- Manage account team assigned to each client.
- Resolve any issues and problems faced by customers and deal with complaints.

- Prepare regular reports of progress and forecasts to internal and external stakeholders.

#### Job Offer

- A competitive salary package with an estimated range of JPY 10,000,000 to JPY 12,000,000.
- A supportive and cooperative work environment.
- Ample opportunities for professional growth and career advancement within the semiconductor industry.

We encourage all candidates who believe they can fulfil these responsibilities to apply.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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#### スキル・資格

A successful Account Manager should have:

- Proven work experience in the semiconductor field, as sales or FAE
- Proven experience in sales and providing solutions based on customer needs.
- Excellent organisational skills.
- Ability in problem-solving and negotiation.
- Native Level Japanese and Business Level English proficiency.

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#### 会社説明

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