

MichaelPage

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Senior Sales Manager - Electronics

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1524773

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1800万円

更新日

2025年03月05日 11:09

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a highly motivated, result-driven Sales Manager for the electronics manufacturing client. The ideal candidate will be responsible for managing a client account, developing sales strategies and attracting new clients.

Client Details

Our client is a large organisation, known for its innovative approach in the technology industry. They are dedicated to providing high quality products and services, and are recognised for their strong commitment to customer satisfaction.

Description

- Develop and implement effective sales strategies
- Monitor and analyse performance metrics and suggest improvements
- Build and maintain long-term relationships with customers
- Conduct market research and identify selling possibilities and evaluate customer needs
- Prepare and report on sales results to senior management
- Ensure compliance with company policies and sales guidelines

Job Offer

- An estimated salary range of 12,000,000 - 18,000,000 JPY
- Opportunity to work with a dedicated and highly skilled team
- Continuous learning and development opportunities
- An inclusive, friendly, and respectful work culture

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- A degree in Business, Marketing, or related field
 - Experience in sales in electronics industry
 - Excellent communication and leadership skills
 - Strong strategic and analytical thinking abilities
 - Understanding of sales performance metrics
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会社説明

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