



PR/158654 | Sales Engineer (Industrial Products)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1524510

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年03月04日 11:56

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading multinational company that manufactures industrial use power transmission components and equipment is looking for a **Sales Engineer** to join their team. Their products include cam clutches, sprockets, shaft couplings, safety devices, toothed belts, pulleys etc.

Location: Shah Alam, Selangor

Responsibilities: -

- Develop and implement effective sales strategies to achieve company's sales goals and objectives.
- Identify new business opportunities and develop strategic plans to expand the customer base and increase market share.
- Build and maintain strong relationships with key clients, understanding their needs, and ensuring customer satisfaction.
- Conduct market research and analysis to identify emerging trends, customer preferences, and competitive activities.
- Collaborate with other departments, such as marketing and product development, to align sales strategies with overall company objectives.

Requirements:

- Bachelor's degree in **Mechanical Engineering**, or a related field.
 - Proven track record of success in sales, with a minimum of 1- 2 years of experience in a similar sales role.
 - Exceptional communication and negotiation skills, with the ability to build and maintain relationships with clients at various levels.
 - Results-oriented mindset, with a demonstrated ability to meet or exceed sales targets and drive revenue growth.
 - Knowledge of the industry, market dynamics, and competitor landscape.
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会社説明