

MichaelPage

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Sales Manager

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1524125

業種

ソフトウェア

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1800万円

更新日

2025年03月03日 17:56

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are looking for a dedicated Sales Manager GCN MOFN with a passion for technology and telecoms, ready to lead our sales department in Makati.

Client Details

Ciena is a global leader in the technology and telecoms industry. As a large organization, we pride ourselves on innovative solutions and a commitment to customer success. With our talented team, we continue to establish a significant footprint in the industry.

Description

- Develop and implement effective sales strategies
- Lead nationwide sales team members to achieve sales targets
- Establish productive and professional relationships with key personnel
- Monitor and analyze performance metrics
- Stay up-to-date with product launches and provide support to clients
- Report on sales results to senior management
- Identify opportunities for growth in the Makati market

- Manage and maintain sales budget and forecast

Job Offer

- Opportunity to work in a large, industry-leading organization
- Chance to lead a talented sales team in the tech and telecom sector
- Comprehensive benefits and incentives package
- Work in the bustling tech hub of Makati

Join us in shaping the future of the technology and telecoms industry in Makati. Apply for the Sales Manager GCN MOFN position today!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Jan Shelepin at +81 3 5733 7167.

スキル・資格

A successful Sales Manager GCN MOFN should have:

- An educational background in Business, Marketing, or a relevant field
- Excellent leadership skills with a results-driven approach
- Aptitude in performance management and team motivation
- Strong understanding of the technology and telecoms industry
- Ability to analyze sales data and create comprehensive reports
- Exceptional communication skills and a customer-oriented mindset
- Proficient in all Microsoft Office applications and CRM software

会社説明

Leading American networking systems and software company