

MichaelPage

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Account Sales Executive - Osaka

Sales Executive

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1524060

部署名

Electronics

業種

電気・電子・半導体

雇用形態

正社員

勤務地

大阪府

給与

600万円～900万円

ボーナス

給与：ボーナス込み

更新日

2025年03月03日 10:51

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are looking for an enthusiastic Account Sales Executive who is driven to grow in the Industrial / Manufacturing industry based in Osaka. The role requires a dedicated professional with an innovative mindset to develop and maintain client relationships.

Client Details

Our client is a well-established large organization within the Industrial / Manufacturing industry, based in Kanagawa. They are globally recognized for their high-quality products and commitment to innovation, serving a diverse range of industries all over the world.

Description

- Identify and develop new business opportunities within the Industrial / Manufacturing market.
- Build and maintain strong relationships with existing clients to ensure repeat business.
- Work closely with the Sales team to develop and implement sales strategies.
- Provide excellent customer service to ensure client satisfaction.
- Stay updated on industry trends and market conditions.
- Regularly report on sales activity and forecast to senior management.
- Collaborate with various teams to understand product development and offerings.
- Manage and track customer engagement and transactional information in CRM system.

Job Offer

- A competitive salary range, estimated between 6,000,000 - 9,000,000 JPY.
- Opportunities for personal and professional growth within the company.
- An inclusive and supportive company culture that values innovation and hard work.
- Location: Osaka, with opportunities to work on a global scale.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

スキル・資格

A successful Account Sales Executive should have:

- A bachelor's degree in Business, Marketing, or related field.
- Experience in the Industrial / Manufacturing industry.
- Strong communication and negotiation skills.
- Proven track record in sales or account management.
- Ability to work well in a team environment.
- Proficient in CRM software and other sales applications.
- Excellent problem-solving skills and a positive attitude.

会社説明

A global leader in the design and manufacturing of electronic solutions, providing innovative products to a diverse range of industries including automotive, data communications, industrial, consumer electronics, and healthcare.

They have presence presence in 40+ countries, and offers a comprehensive portfolio of connectors, cables, sensors, and integrated solutions that enhance the performance and reliability of electronic devices.

The company's commitment to quality and advanced technology drives its continuous development of cutting-edge solutions, making it a trusted partner for businesses seeking to advance their technological capabilities in a rapidly evolving market.