

MichaelPage

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## Business Unit Head@Medical Interventional (-18m)

## BU Head, Medical Interventional (18m)

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1523687

## 業種

医療機器

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1400万円 ~ 1800万円

## 更新日

2025年02月25日 15:06

## 応募必要条件

## キャリアレベル

エグゼクティブ・経営幹部レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are seeking a dynamic and experienced professional to lead the Interventional Business Unit in Japan. As the Head of BU (Interventional), you will be responsible for developing and executing the business strategy, driving market growth, and leading a high-performing team to expand our client presence in the interventional medical device sector.

## Client Details

Global leader in medical technology, dedicated to improving the health and quality of people's lives. Our client Interventional business focuses on delivering innovative solutions that enhance patient outcomes and procedural efficiencies in interventional cardiology, radiology, and peripheral vascular procedures.

## Description

- \* Develop and implement strategic plans to grow the Interventional business in Japan.
- \* Lead and manage a team of sales, marketing, and clinical professionals to drive business success.
- \* Identify market opportunities and expand the adoption of Teleflex's interventional portfolio.
- \* Build and maintain strong relationships with key stakeholders, including healthcare professionals, regulatory bodies, and industry partners.

**Job Offer**

- \* Be part of a globally recognized medical technology company with a strong commitment to innovation.
- \* Lead a growing business unit in a market with high potential.
- \* Work in a collaborative and supportive corporate culture.
- \* Competitive compensation package and career growth opportunities.

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【Eduardo-About Me】 エンジニア×ヘルスケア×リクルーター Specialized healthcare recruiter

◎トライリンガル（日本語・英語・スペイン語） Trilingual in Japanese, English and Spanish.

◎東京工業大学大学院にて化学工学を専攻し、プロセス制御・プラントエンジニアとしてキャリアを形成を経て、現在に至る

Process automation/plant engineer in the chemical industry. Tokyo Institute of Technology, MEng in Chemical Engineering.

◎ヘルスケア業界（医療機器）にて主にコマーシャルポジションを担当。

Sr. Consultant / Healthcare / Commercial positions

◎他社に比べて支援実績数が多く、社内外にて多数受賞実績あり

- 2023 Division Top Biller

- Recruit Direct Scout, Top 3 Division Biller

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To apply online please click the 'Apply' button below.

For a confidential discussion about this role please contact Eduardo Takara on +813 6832 8678.

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**スキル・資格**

- \* Proven experience in the medical device industry, preferably in the interventional or vascular sector.
- \* Strong leadership and people management skills with a track record of driving business growth.
- \* In-depth knowledge of the Japanese healthcare market and regulatory environment.
- \* Business-level proficiency in English and fluent Japanese.

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**会社説明**

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