



PR/122789 | Chief Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1523628

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年02月25日 10:40

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

1. Sales PIC
2. Manage good communication with customers, suppliers, internal and external section.
3. Price Negotiation
4. Control customer order (forecast) and analyze
5. Tackle problems, propose countermeasure and monitor implementation
6. Control customer/supplier credit limit
7. Control monthly sales closing (AP/AR, inventory, cost)
8. Prepare monthly profit loss figure, inventory figure and explanation analysis
9. Budget preparation
10. Conduct business presentation as well as material content preparation
11. Monitor inventory check (company stock taking event)
12. Control internal/external audit event
13. Control subordinate task, progress and result (sales and logistic area)
14. Seek new business

Requirement:

1. Experienced in similar company and graduated from reputable university with GPA above 3.00 (from 4.00 scale)

2. Experienced in raw material business, preferable Aluminum Biz
3. Good knowledge of export import
4. Active in English and good Microsoft office skill (excel, power point, etc.)
5. Strong logical thinking, good interpersonal and communication.
6. Ready to work with team.

会社説明