



PR/158641 | Senior Product Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1523314

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年03月25日 18:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A fast-growing multinational pharmaceutical company is looking for driven sales personnel to join their team. As a **Product Specialist**, you will be groomed and coached professionally by the team leader on KOL engagement and business development, with the exposure on new drug launching events.

Job Responsibilities

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.

- Analyze sales data to optimize performance and ensure that resources are utilized properly.

Job Requirements

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

会社説明