



## PR/158641 | Senior Product Specialist

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1523314

#### 業種

医薬品

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 20:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

A fast-growing multinational pharmaceutical company is looking for driven sales personnel to join their team. As a **Product Specialist**, you will be groomed and coached professionally by the team leader on KOL engagement and business development, with the exposure on new drug launching events.

#### Job Responsibilities

- Schedule appointment with healthcare professionals on product detailing.
- Arrange conferences and group events for targeted audiences.
- Establish plans to increase opportunities to meet and speak with contacts in the medical and healthcare sector.
- Prepare sales report and conduct competitor analysis to expand market penetration.

- Analyze sales data to optimize performance and ensure that resources are utilized properly.

#### **Job Requirements**

- Degree in Science or equivalent.
- At least 1 year of working experience in pharmaceutical sales targeting at hospital sector.
- Good communications and presentation skills.
- Outstanding organizational and consultative selling abilities.
- Willing to travel.

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会社説明