



PR/086910 | Sales Engineer (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1523303

業種

その他（メーカー）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年02月25日 10:27

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A manufacturer of CNC Machines is looking for a sales engineer (m/f/d) near Frankfurt am Main.

JOB RESPONSIBILITIES

- Responsible for promoting CNC machines across a defined area in Europe
- Providing technical support for dealers, including both proactive and reactive approach
- Providing marketing support for dealers, including both proactive and reactive approach
- Partner with fellow dealers to generate leads, find and maintain prospective clients
- Planning and providing sales training for dealers
- Planning and organizing exhibitions and open houses with colleagues

- Researching market demands and feedback to corresponding department
- Reporting own activities weekly and monthly in designates report format

JOB REQUIREMENTS

- Strong and wide knowledge of Machining Centers, toolings, automation among other relevant aspects
- Ability to discuss highly technical concepts with prospective leads
- Ability to present and prepare presentations
- Ability to construct hypotheses and deriving logical solutions
- Self-motivated attitude
- Good command of English and Italian or Spanish or Turkish
- Willingness to travel across Europe
- Minimum 3 years of experience in the Machine Tools industry, or education/apprenticeship in engineering

BENEFITS

- 30 days of paid leave
- Flex-time

会社説明