



PR/086905 | Sales Engineer (m / f / d)

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントドイツ

##### 求人ID

1523297

##### 業種

その他（メーカー）

##### 雇用形態

正社員

##### 勤務地

チェコ

##### 給与

経験考慮の上、応相談

##### 更新日

2025年02月25日 10:27

#### 応募必要条件

##### 職務経験

3年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ビジネス会話レベル

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

Our Japanese trading company client. They specialize in supplying a wide range of tools, spare parts and production equipment, mainly from major Japanese suppliers.

They are currently looking to expand our sales team by one member. Knowledge in pneumatics is an advantage for them!

Their salespeople are assigned their own territory, which always includes customers of type A, B and C. Their main activity is maintaining relationships with existing customers. Acquiring new customers is not a priority.

#### JOB RESPONSIBILITIES

- Complete care for assigned customers

- Negotiations with suppliers
- Customer service
- Responsibility for assigned territory
- Responsibility for sales results

#### **JOB REQUIREMENTS**

- Secondary school/university education in technical field
- Experience as a sales representative (care for key customers)
- Knowledge in pneumatics / 2 years of experience
- Excellent communication and presentation skills
- Business spirit and representative appearance
- Friendly approach, dynamism, flexibility
- Orientation to results and customer needs
- Active knowledge of English, both spoken and written (customer negotiations are mostly in Czech, but English is the company language)
- Knowledge of MS Word, Excel, Outlook
- Willingness to travel, valid driver's license required, active driver

#### **BENEFITS**

- 20 days of vacation plus company leave between Christmas and New Year
- Mobile phone
- Educational courses, training
- Car for private use
- Meal vouchers/meal allowance
- Company events
- 13th month salary Bonuses/premiums
- Sick days/medical leave
- Occasional work from HO
- Laptop
- Pension/life insurance contribution

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会社説明