



## PR/109116 | Sr. Executive- Assistant manager- Sales

### 募集職種

#### 人材紹介会社

ジェイエイシー リクルートメント インド

#### 求人ID

1523227

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年03月25日 17:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Position: Sr. Executive- Assistant manager- Sales (experience in Industrial automation, machinery, automotive)**

**Location: Bangalore**

**Company overview:** Japanese trading company

#### Primary Purpose:

- Working experience in Trading industry
- To help develop new Business opportunities and expand existing Business.
- The Candidate will be responsible for Import / Export, quotation.

#### Major Accountabilities

1. Handle both domestic sales and export business to achieve sales targets
2. Maintain existing customers and suppliers accounts.
3. Prospect for potential new customers and turn this into increased business.
4. Expedite the resolution of customer problems and complaints to maximize satisfaction.
5. Achieve agreed upon sales targets and outcomes within schedule.
6. Analyse the territory market's potential, track sales and status and reports the same to management.
7. Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

8. Cold-call as appropriate within your market or geographic area to ensure a robust pipeline of opportunities.
9. Should be capable of analysis and solve various problems in daily business independently.

**Experience:** Minimum 3 years

**Educational Qualification:** Graduate

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会社説明