



## PR/094591 | Sales Manager

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1523188

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月22日 19:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company Overview

Our client is a leading China-originated company specializing in the production and distribution of various chemicals, including plastics, resins, and agricultural chemicals.

#### Job Description

As a Sales Manager, you will be responsible for driving sales growth and expanding our market presence in Vietnam. You will work closely with our regional and global teams to develop and implement effective sales strategies, build strong customer relationships, and achieve sales targets.

#### Key Responsibilities:

- Develop and execute sales plans to achieve company objectives.

- Identify and pursue new business opportunities in the chemical industry.
- Build and maintain strong relationships with key customers and stakeholders.
- Conduct market research to stay updated on industry trends and competitor activities.
- Prepare and present sales reports, forecasts, and performance analysis.
- Collaborate with the marketing team to develop promotional materials and campaigns.
- Provide excellent customer service and support to ensure customer satisfaction.
- Attend industry events, trade shows, and conferences to network and promote our products.

#### **Qualifications**

- Bachelor's degree in Business, Chemistry, or a related field.
- Proven experience as a Sales Manager in the chemical industry, preferably with a focus on plastics, resins, or agricultural chemicals.
- Strong understanding of the Vietnamese market and customer needs.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office and CRM software.
- Fluency in Vietnamese and English; knowledge of Chinese is a plus.

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会社説明