



PR/094584 | Market Development Specialist

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1523184

業種

化学・素材

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年04月22日 19:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities

- Conduct market research by visiting potential customers and suppliers (accompanied by trading partners, or direct)
- Provide written reports to superior in a timely manner
- Advise and support to promote sales activities
- Assist in formulating strategies, and suggesting potential business
- Main products: Chemicals – blowing agents, natural rubber additives, inorganic salts, fillers and additives for paint and adhesives, food fining agent, etc.
- Redirect any commercial matters to company (i.e. sending quotations/invoices, payment terms, price negotiations, etc.)

Job Requirements

- Language: English business level
- Can work independently and with team.
- Technical sales experience in paint/chemicals/raw materials/plastics.
- Willing to learn Chemistry.
- Experience/network/interest in manufacturing industries: food, rubber/tires, plastics/automotive, plastics/building materials (plastic pallet, wood plastics, water tank, etc.), and/or paint/coating/adhesive.
- Experienced and willing to go domestic and overseas business trip.
- Experience travelling in Vietnam and overseas.
- Translation and interpretation skill on technical documents (English - Vietnamese).
- Being proactive, willing to help other without being asked.
- Working under pressure.
- Able to adapt to Japanese working style.
- Experienced in working with many nationalities (Asian and Western countries).

#LI-JACVN

会社説明