

MichaelPage

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Pricing Manager

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

US Pharmaceutical Company

求人ID

1522607

業種

医薬品

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1300万円

勤務時間

Monday - Friday (09:00 - 18:00)

更新日

2025年02月19日 16:42

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- This role shapes pricing strategy and commercial policy for a leading aesthetics brand, ensuring revenue growth and market competitiveness. The position involves pricing management, strategic planning, and collaboration across sales, marketing, and finance.

Client Details

- A global leader in aesthetics, offering innovative products across facial injectables, body contouring, and skincare. The company is known for its commitment to excellence, education, and customer-focused service.

Description

- Lead pricing strategy and approvals based on commercial policy

- Manage pricing data, classification, and customer segmentation
- Develop route-to-market strategies and commercial deals
- Oversee business case analysis and revenue growth initiatives
- Ensure commercial policies align with market and customer needs
- Lead internal and external communications on pricing and product changes
- Drive trade process improvements and technology adoption
- Manage relationships with wholesalers and key accounts

Job Offer

- Lead commercial strategy in a high-growth aesthetics market
- Work with cross-functional teams on impactful business initiatives
- Competitive compensation and career development opportunities
- International collaboration within a dynamic environment

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Ed Marsden on +813 6832 8981.

スキル・資格

- Experience in pricing, commercial strategy, or business development
- Background in consumer healthcare, OTC, or medical devices
- Strong analytical skills and financial acumen
- Ability to build strategic relationships and influence stakeholders
- Skilled in problem-solving, process improvement, and execution
- Customer-focused mindset with excellent negotiation skills
- Fluent in Japanese, with English reading and writing proficiency

会社説明

A global leader in aesthetics, offering innovative products across facial injectables, body contouring, and skincare. The company is known for its commitment to excellence, education, and customer-focused service.